

## Message Text

UNCLASSIFIED

PAGE 01 STATE 197668  
ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 DODE-00 /021 R

DRAFTED BY COM/OED/MEPD/WHAYDEN/LW

APPROVED BY EB/OCA:SPHARRIS

COM/OED/MEPD/LENGLESON

COM/OED/MEPD/SMCONGER, DIR.

STATE/EUR/RPM/EREHFELD (INFO)

&OD/ISA/JMILLER (INFO)

COM/OIM/PFIELD (INFO)

-----110168 050400Z /14

P 042216Z AUG 78

FM SECSTATE WASHDC

TO USMISSION USNATO PRIORITY

INFO AMEMBASSY BRUSSELS PRIORITY

UNCLAS STATE 197668

E.O. 11652: N/A

TAGS: BENC, BTIO, BE, NATO

SUBJECT: MAJOR PROJECTS - NATO IFB 78-31, ACE ACCIS

REF: BRUSSELS 13424

1. THE FOLLOWING U.S. COMPANIES ARE INTERESTED, QUALIFIED,  
CERTIFIED, AND SECURITY CLEARED REGARDING SUBJECT TENDER.

BDM CORP.

7915 JONES BRANCH DRIVE

MCLEAN, VA 22101

ATTN: DR. JOHN F. MAGNOTTI, JR.

TWX: 710-833-9892

BURROUGHS CORP.

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GENERAL AND SPECIAL SYSTEMS GROUP

P. O. BOX 517

PAOLI, PA 19301

ATTN: MR. RICHARD JEGGER

TWX: 510-668-7243

BENDIX INTERNATIONAL MARKETING OPERATIONS

1633 BROADWAY  
NEW YORK, NY 10019  
ATTN: MR. W. P. LEE  
TELEX: 23-4233

COMMAND, CONTROL AND COMMUNICATIONS CORP.  
3065 ROSECRANS PLACE  
SAN DIEGO, CA 92110  
ATTN: MR. H. D. RAYMOND III  
TELEX: 69-7943

COMPUTER SCIENCES CORP.  
6565 ARLINGTON BLVD.  
FALLS CHURCH, VA 22046  
ATTN: MR. WILLIAM KUHN  
TELEX: 82-4414

CONTROL DATA CORP.  
6003 EXECUTIVE BLVD.  
ROCKVILLE, MD 20852  
ATTN: MR. WILLIAM V. ROMER  
TWX: 710-828-0488

GENERAL DYNAMICS  
FORT WORTH DIVISION  
P. O. BOX 748  
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FT. WORTH, TX 76101  
ATTN: DR. CONRAD RAUCH  
TELEX: 75-8231

HONEYWELL INFORMATION SYSTEM, INC.  
FEDERAL SYSTEM OPERATION  
7900 WESTPARK DRIVE  
MCLEAN, VA 22101  
ATTN: MR. S. A. VOORHIES  
TELEX: 29-0651 (REQUEST REFILE TO STEWART VOORHIES,  
DA 20)

HUGHES AIRCRAFT CO.  
P. O. BOX 92996  
LOS ANGELES, CA 90009  
ATTN: CORPORATE RFP CONTROL  
TELEX: 67-222

INCO, INC.  
7916 WESTPARK DRIVE  
MCLEAN, VA 22102  
ATTN: MR. VANSTEALMENT

TELEX: NONE

DATA SYSTEMS DIVISION  
LITTON SYSTEM, INC.  
8000 WOODLEY AVENUE  
VAN NUYS, CA 91409  
ATTN: MR. W. J. LACH, M/S 45-41  
TELEX: 65-1429

MAGNAVOX CO.  
2829 MARICOPA ST.  
TORRANCE, CA 90503  
ATTN: MR. RON BURMAN  
TELEX: 67-4373  
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MARTIN MARIETTA CORP.  
P. O. BOX 179  
DENVER, CO 80201  
ATTN: MR. GARLAND ROE, MP 0201  
TELEX: 04-5510

PAGE COMMUNICATIONS ENGINEERS, INC.  
NORTHROP PAGE TECHNOLOGY PARK  
VIENNA, VA 22180  
ATTN: MR. J. B. MCINTEE  
TELEX: 89-2455

SYSTEM DEVELOPMENT CORP.  
2500 COLORADO AVE.  
SANTA MONICA, CA 90406  
ATTN: MS. MARLENE JUDD  
TELEX: 65-2358

WESTERN ELECTRIC  
P. O. BOX 20046  
GREENSBORO, NC 27420  
ATTN: MR. ROBERT OLIVER  
TWX: 510-931-3241

2. PLEASE PROVIDE THE APPROPRIATE NATO OFFICIALS WITH THE  
FOREGOING COMPANY DATA.

3. 10FAM 943 WAIVER APPLIES. VANCE

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 04 aug 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978STATE197668  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** OED/MEPD/WHAYDEN/LW  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780321-0127  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1978/newtext/t19780896/aaaadcqd.tel  
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**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** d78f1d68-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN COME  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 4  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 BRUSSELS 13424  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1830937  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MAJOR PROJECTS - NATO IFB 78-31, ACE ACCIS  
**TAGS:** BENC, BTIO, BE, NATO  
**To:** USNATO  
**Type:** TE  
**vdkvgwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/d78f1d68-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
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20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014